



HOWARD WORTH

CHARTERED ACCOUNTANTS & BUSINESS ADVISERS

Maximising proceeds when selling your business

***A Howard Worth Chartered Accountants, Yorkshire and Clydesdale Bank,
and Neil Myerson Solicitors Event***

 **Clydesdale Bank** | always thinking  **Yorkshire Bank**

**NEIL
MYERSON
LLP**
SOLICITORS



Maximising proceeds when selling your business

Howard Worth Chartered Accountants, Yorkshire and Clydesdale Bank and Neil Myerson Solicitors are delighted to invite you to an informative event to show how to get your business ready for sale, and get the best price when sold.

Thinking of selling your business in the next 5 years?

Want to know what your business is worth and how to value it?

To maximise the proceeds on sale we have expert speakers to talk you through it.

Chris Swallow is a lead Corporate Partner at Howard Worth, Chris is the firm's Senior Audit Partner with extensive experience in advising and servicing larger private company clients, groups and public sector clients across Cheshire, Greater Manchester, Staffordshire and Merseyside.

Simon Blake is a corporate finance partner in UK200 Group member firm Price Bailey LLP, based in London, and specialising in advising entrepreneurial businesses, usually owner managed, on business sales, mergers and acquisitions, shareholder reorganisations, raising debt and equity, and carrying out due diligence assignments for acquisitive clients. All of these disciplines involve valuation issues and Simon also prepares valuations for probate purposes, share schemes and business planning.

Akeel Latif is a Partner at Neil Myerson Solicitors, Akeel specialises in corporate and commercial work which includes advising on mergers, acquisitions, sales, equity investment, business or group restructuring, placings of shares (whether public or private) and AIM and PLUS flotation's.

Peter Smith is Director of Acquisition Finance in Corporate & Structured Finance, iFS at Clydesdale and Yorkshire Bank specialising in funding management buyouts.

RSVP

By Friday 7th May To events@howardworth.co.uk T: 01606 369000

Wednesday 19th May 2010

9.45am – Registration and coffee

10am – Introduction

Chris Swallow, Howard Worth Accountants

10.15am – The Art of Valuation

Simon Blake, Price Bailey

11.15am – The legal aspects involved in realising the full value of your business

Akeel Latif, Neil Myerson Solicitors

11.45am - An overview of the Acquisition Finance Marketplace and funding an MBO from a Bank's Perspective

Peter Smith, Yorkshire and Clydesdale Bank

12.15pm – Summary and Questions

Chris Swallow, Howard Worth Accountants

12.30pm - Lunch